

Hera

Birth Control Support & Community



A data-driven, crowd-sourced digital platform to help women navigate their birth control journey.



Problem Statement

Users struggle to effectively navigate through the process of choosing a birth control method.

Methods

Research Synthesis Ideation Testing

- 8 interviews with birth control users
- 1 expert interview with a women's health nurse
- 1 immersive research with a birth control doctor appointment
- Secondary research on birth control studies, social media groups, and existing solutions

- 3 sets of paper prototypes
- 4 in-depth testings with birth control users
- 1 expert interview with a data scientist
- Secondary research on business models

Meet Cathy





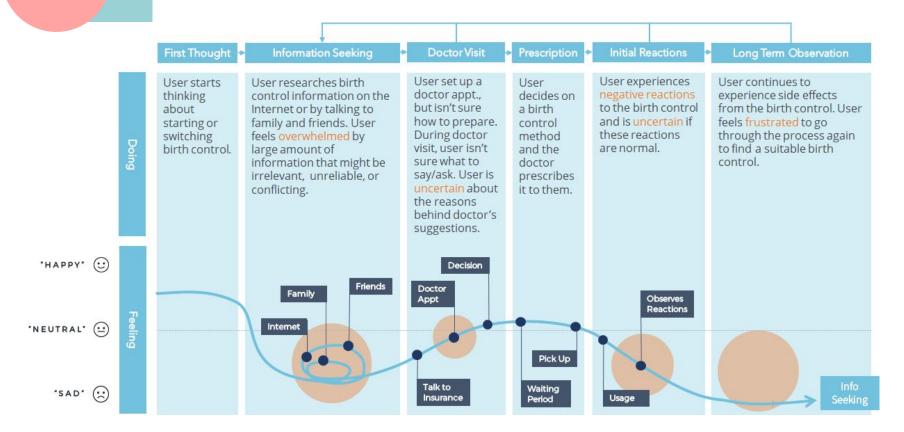
I try to do a lot of research, but it can get confusing because everyone is different. ... The trial and error process is difficult."

Meet Cathy



Cathy is a 35-year old woman working and living in Chicago. She has used 4 different kinds of birth control methods since the age of 22. The most recent switch is due to high blood pressure that her doctor thought might be related to her birth control. After the switch, she has irregular periods and is annoyed by it, so she is now thinking about switching again. She is actively looking for suggestion by researching online, joining social media groups, and talking to friends.

Journey Map





1

Overwhelmed by potentially irrelevant or unreliable information



I felt overwhelmed by all the information on the internet. ...

There's information out there but I couldn't sift through it."

- birth control user



Patients typically initiated contraceptive discussions seeking clarification of something they heard from their peer group."

- Linton, A. & Hammond, C.



Uncertain about the reasons behind the recommendations



I thought [the doctor] was going have some sort of testing to see, [for] my hormones, what pill would be best, but I think she just gave me a more generic one."

- birth control user



Affected by social taboos



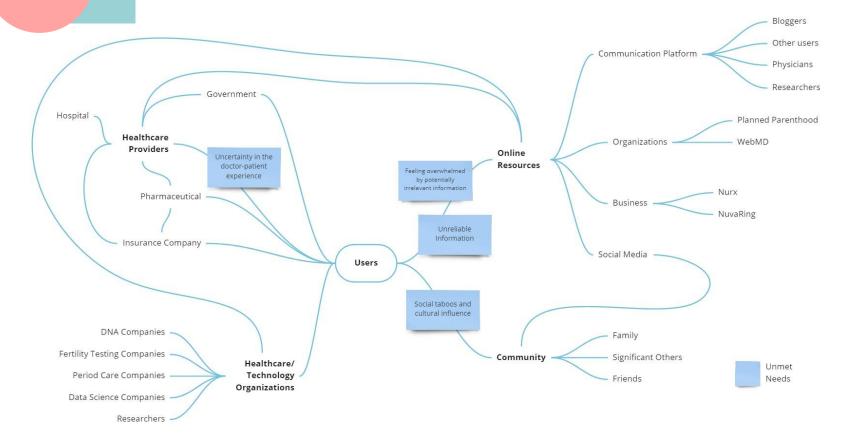
The gynecologist actually had to ask me 'are you comfortable with me putting on this form that you're having menstrual cramps? I can't say that I'm giving you birth control for contraceptive reasons.' "

- birth control user



I scheduled an appointment
Planned Parenthood because I don't
want to go through my parents'
insurance." - birth control user

Stakeholder Map



Root Cause Analysis

Problem: Users struggle to effectively navigate through the process of choosing a birth control method.

Users have a lot of uncertainty about how each method will work for them, in terms of side effects, efficacy, or other impacts on their life.

When researching birth control methods, users struggle to find information that is relevant to their personal situation.

When researching birth control methods, users struggle to assess the reliability of different sources.

Users feel uncertain about the outcomes of contraception consultations with their doctor.

Users have limited access to resources about birth control methods.

Sources present conflicting information

Knowledge about birth control comes from a range of sources with differing levels of legitimacy.

Users have a hard time communicating their needs and concerns to their doctor.

Doctors perform a less rigorous assessment of health conditions than patients expect in order to make a recommendation.

Women don't feel comfortable directly asking people in their social circles or family about their experiences with birth control because the topic is taboo.

Root Cause

People take birth control for a variety of reasons. There are often unwanted outcomes associated with different birth control methods. There is currently very limited medical ability to predict these outcomes.











Healthcare Providers

Healthcare providers offers in-person consultation about birth control.

Planned Parenthood

A nonprofit that provides sexual health care globally. Its online resources offer extensive information about diverse birth control options.

Nurx

A service that allows users to get birth control pills without having to see a doctor, but it doesn't offer diverse options or extensive conversations.

Facebook Groups

Private forums for users to ask and answer questions. It is easy for users to find other people's experiences but it lacks reliable answers from health experts.



Healthcare Providers

Healthcare providers offer in-person consultation about birth control.

Pro:

- Provide reliable, extensive information
- Offer more personalized discussion if users feel comfortable with their providers

Con:

 Don't always offer clear reasoning for recommendations



Planned Parenthood
Online Resources

A nonprofit that provides sexual health care globally. Its online resources offer extensive information about a range of birth control options.

Pro:

• Provides reliable, extensive information

- Offers less personalized recommendations
- Lacks clear reasoning for recommendations
- Lacks space for discussion or conversations



Nurx

A service that allows users to get birth control pills without having to see a doctor, but doesn't offer many alternate options or extensive conversations.

Pro:

- Provides reliable information
- Increases accessibility to healthcare

- Offers limited birth control options
- Lacks personalized recommendations
- Lacks clear reasoning for recommendations
- Lacks space for discussion or conversations



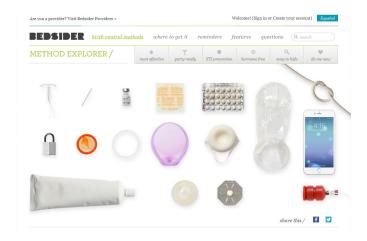
Facebook Groups

Private forums for users to ask and answer questions. It is easy for users to find other people's experiences but it lacks reliable answers from health experts.

Pro:

• Provide safer space for discussion

- Lack reliability in the information or reasoning
- Offer only moderately personalized suggestions



Bedsider

A comprehensive informational website. It not only offers extensive information about all widely used contraceptive methods, it also lets users filter the options by a handful of considerations.

Pro:

• Provides reliable, extensive information

- Does not offer personalized recommendations
- Questions are deferred to an external entity and are made via phone or email

Competitive Analysis

	Healthcare Providers	Planned Parenthood		N	Facebook Birth	D 1:1
		Website/App	Appointment	Nurx	Control Group	Bedsider
Personalization						
Reliability						
Recommendation Reasoning						
Comfort in Discussion						

Bad

Not Applicable

Moderate

Good

White Space

Overwhelmed

Existing solutions often offer general or overwhelming amount of information that are not all relevant to the users.

Lack of Trust

It is hard for user to sift through all the biases, misinformation and conflicting information on existing platforms.

Uncertain

Existing solutions often lack clear reasoning behind their recommendations.

Uncomfortable

Birth control is a taboo topic in some social circles, which makes discussion harder in existing solutions.

Design Principles

Overwhelmed

Personalized

We offer personalized birth control information so users don't need to sift through an overwhelming amount of information. Lack of Trust

Reliable



We provide reliable information that users can trust to yield expected results.

Uncertain

Clear



We provide clear and thorough reasoning behind our recommendations so that users feel confident about their decisions. Uncomfortable

Comfortable



We provide a safe and comfortable space for users to discuss what they have learned and what they are still wondering.

Iterations

Iteration 1: Paper Prototypes

- Quiz Feature
- Match Feature
- Discussion Forum
- Doctor Discussion Guide
- User Stories
- Community Chat
- Tracking Tool
- Community Analysis

Iteration 2: Paper Prototypes

- Extensive Quiz
- Various Match Presentations
- Discussion Forum
- Tracking Tool

Iteration 3: Digital Prototype

- Quiz
- Match
- Discussion Forum
- Tracking Tool

Iterations

Iteration 1: Paper Prototypes



Iteration 2: Paper Prototypes

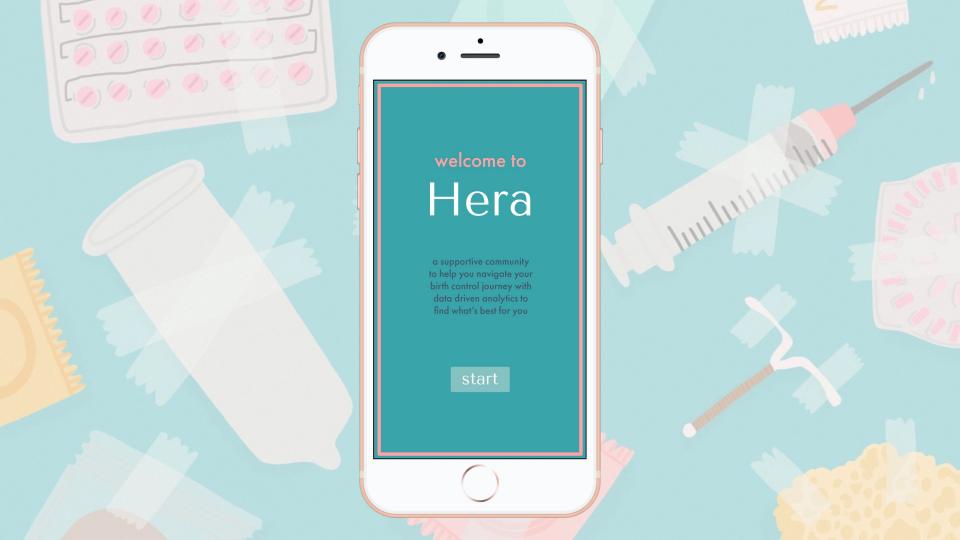


Iteration 3: Digital Prototype









Features

Personalized



A **quiz** feature that intakes users' demographic info, health condition, and preferences to generate best matches.

Reliable



A match feature based on science and data. The matchmaking will be designed by health professionals and improved by user data as more users provide their data anonymously.

Clear



A **match** feature that shows clear reasonings behind the matches and clear explanation of each matched birth control method.

Comfortable



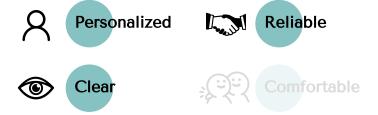
A discussion forum feature that provides users a safe space to discuss their birth control experiences and have health moderators to verify information.

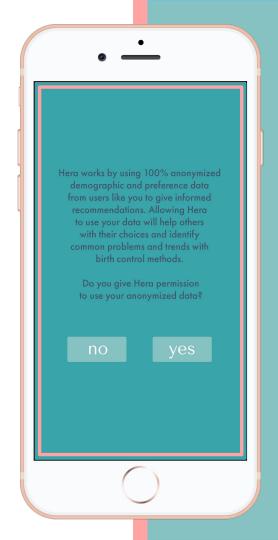


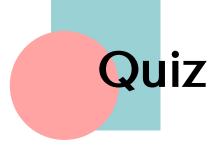
A **research contribution** feature which gives users the opportunity to share their data with Hera and researchers who partner with Hera. The goal here is to determine and explain relationships between birth control outcomes and an individual's characteristics.

Research Contribution

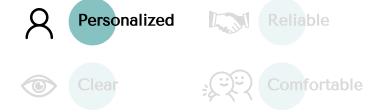
Hera users who agree to share their experience in the form of anonymized data will strengthen the platform and contribute to research into common problems and trends.

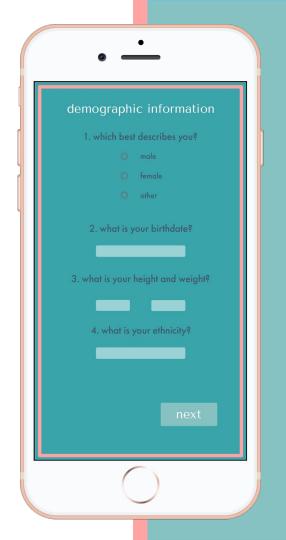






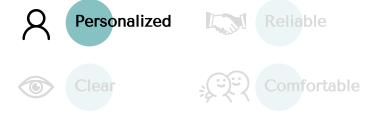
Users complete a 5-minute questionnaire to provide information about their demographics, birth control history, sexual activity, health conditions, and preferences.







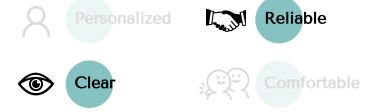
Users can indicate the reasons they want to use birth control, which helps inform the recommendations they get, and helps them recognize their priorities when making a decision.





Match

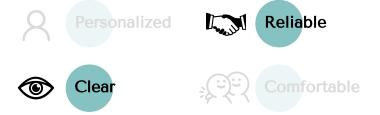
At a glance, users can compare the top three matches based on their quiz responses in terms of the factors most important to them.

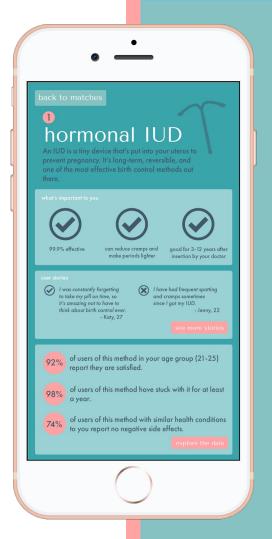




Match

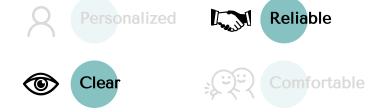
Each method's detail page contains stories and statistics catered to the user's demographics, health, and preferences. Users can dive deeper into medical information, community stories, and data.





Match: Parameters

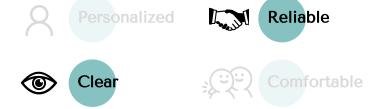
Hera offers a brief evaluation of a birth control match by a set of parameters based on user priorities, demographics, and health conditions.

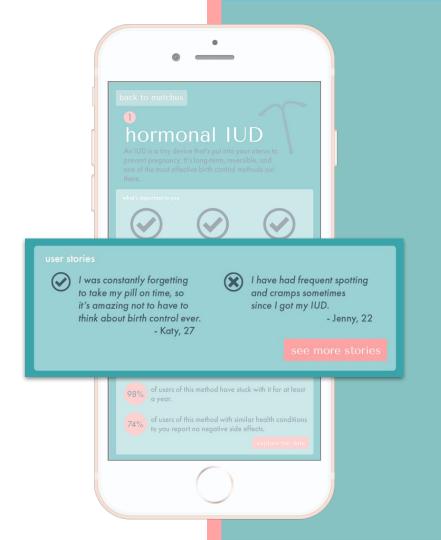




Match: User Stories

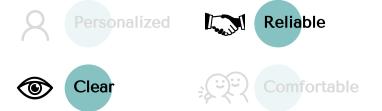
Curated stories from other users in the community highlight the pros and cons of each method.



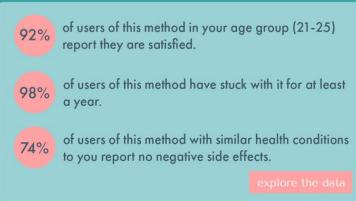


Match: Statistics

Personalized statistics give an overview of how the method has worked for users with similar preferences or conditions. Users can further explore the data to view statistics of their choice.



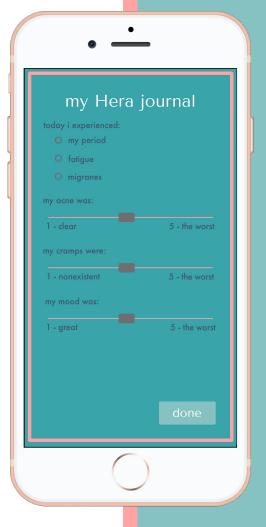




Tracking

Push notifications prompt the logging of symptoms and side effects at user-specified intervals: daily, weekly, or any other duration. This helps users track their own journey while contributing their experience to the Hera community's data set to find patterns and trends.





Competitive Analysis

	Healthcare Providers	Planned Parenthood		N	Facebook Birth	
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Personalization						
Reliability						
Recommendation Reasoning						
Comfort in Discussion						

Bad

Not Applicable

Moderate

Good

Business Models

Sponsorship

Medical Research Groups

partner with and become sponsored by acclaimed medical research groups that focus on birth control research. These research groups provide reliable birth control information on Hera and utilize user data to advance their research to determine and explain relationships between birth control outcomes and an individual's characteristics.

In-App Advertising

In-app advertising is an effective monetization strategy that allows Hera to provide its services to users, free of charge.

Mobile Health Market

Market Growth

In 2018, the mobile health market value was projected to reach somewhere between 46 and 58.8 billion USD by 2020. This would be a significant growth from the value of 21-25 billion USD in 2017.

Development

Time: A 2018 report on 8,000 mobile health apps showed that 84% of them took an average of 2 years to develop.

Cost: The same report showed that the average cost of developing a mobile health app, when outsourcing about half of the development to 3rd party developers, was \$425,000.

Strategic Partnerships

Medical professionals: partner with doctors and other medical professionals for screening of user-submitted information to ensure reliability.

Pharmaceutical companies: partner with R&D departments of birth control manufacturers to provide them with data that show trends and problems in users' experiences, indicating opportunities for innovation.

Data scientists: partner with data science experts to build and refine algorithms for recommendations and predictions.

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